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To: Jack Hobbs <jhobbs@madisonco.virginia.gov>; Tamarah Holmes <tamarah.holmes@dhcd.virginia.gov>

Subject: Virginia Telecommunications Initiative 2019 Challenge Determination

March 1, 2019

Jack Hobbs
County Administrator
County of Madison
P.O. 705
302 Thrift Road
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Mr. Hobbs,

Following Comcast and Virginia Broadband's January 15, 2019 request, the Virginia Department of Housing and Community Development ("DHCD") has reviewed the Madison County Broadband Pilot Project application to the 2019 Virginia Telecommunications Initiative ("VATI").

As outlined in the 2019 VATI Program Guidelines and Criteria, providers choosing to challenge a submitted application must provide an affidavit including the following information:

- a. Current Form 477 or equivalent
- b. The minimum/maximum speed provided by their company in the proposed project area
- c. Percentage of serviceable units that they provide the speeds within normal service interval
- d. The number of actual customers receiving service within the normal service interval for the proposed project area

The requirements for a challenge have not been met and the challenge is invalid. The Madison County Broadband Pilot Project application will remain in consideration

Information provided in their request for review, including information from the Form 477 form along with the minimum/maximum speeds offered and the number of customers in the project area, will be taken in to account in the review of the Madison County Broadband Pilot Project application. As described in the 2019 VATI Program Guidelines and Criteria, the inclusion of serviceable units that are already served by another provider will lower the evaluation score of the applicant. DHCD reserves the flexibility to award any amount to eligible grantees, depending entirely on the quality and quantity of applications received.

Thank you for your continued work in expanding this critical infrastructure and your involvement in the VATI program to date. We look forward to our continued partnership.

Tammy Breski

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