



REQUEST FOR PROPOSAL FY23

VATI Internet Initiative

The County of Madison, invites private-sector internet service providers to submit letters of interest, as co-applicants with the County, to take advantage of the 2023 Virginia Telecommunication Initiative (VATI). This initiative intent is to expand internet into unserved areas within Madison County . **Unserved Areas-** *Unserved areas are defined as having broadband speeds below 100 Megabits per second (Mbps) download and 20 Mbps upload*

DUE DATE: August 8, 2022

RFP NUMBER: 2022-0707

ACCEPTANCE PLACE: Madison County Administration
414 North Main Street
Madison, VA 22727

Requests for information related to this solicitation should be directed to:

Tracey Gardner (or Jonathon)
Economic Development & Tourism Director
tgardner@madisonco.virginia.gov

A link to Madison County's Broadband page can be found on the website at:
<http://www.madisonco.virginia.gov/EconomicDevelopment/page/Broadband>

I. PURPOSE

This Solicitation for Proposals (Solicitation) by Madison County, Virginia, herein after referred to as the “Locality” invites private-sector internet service providers to submit proposals as co-applicants, with the locality, to take advantage of the Virginia Telecommunications Initiative to implement a program to expand Broadband services within the Locality.

The period of any potential resulting contract(s) or partnerships from this Solicitation will be as negotiated by the Locality and the selected partner(s) after the application process has been completed and accepted.

II. SCOPE OF WORK AND REQUIREMENTS

A proposal should include:

- Proposed unserved project areas by geographic boundaries
- Describe the internet service offering, including download and upload speeds
- Specify completed build out date with yearly percentage completion projections
- Additional relevant information about the service your company will provide

III. INSTRUCTIONS TO OFFERORS

Any private-sector internet service provider interested in applying with Madison County for FY2023 VATI funds are asked to submit a Letter of Interest and proposal addressed to Jonathon Weakley, Madison County Administrator, 414 N Main Street, Madison, VA 22727. All mail must be postmarked by **8/5/22**. Letters may be delivered by FedEx or UPS and should be clearly marked **FY23 RFP VATI Internet Initiative**.

Additional information about the 2023 Virginia Telecommunication Initiative can be accessed by going to <https://www.dhcd.virginia.gov/vati>

Questions related to the Solicitation shall be directed to:

Jonathon Weakley, County Administrator,

jweakley@madisonco.virginia.gov or

Tracey Gardner, Economic Development & Tourism

Director

tgardner@madisonco.virginia.gov

COOPERATIVE PROCUREMENT: This procurement is being conducted by the County of Madison in accordance with the provisions of 2.2-4304 Code of Virginia. Except for contracts for architectural and engineering services, if agreed to by the contractor, other public bodies may utilize this contract. The Contractor shall deal directly with any public body it authorizes to use the contract. The County, its officials and staff are not responsible for placement of orders, invoicing, payments, contractual disputes, or any other transactions between the Contractor and any other public bodies, and in no event shall the County, its officials or staff be responsible for any costs, damages or injury resulting to any party from use of a County Contract. The County assumes no responsibility for any notifications of the availability of the contract for use by other public bodies, but the Contractor may conduct such notification.